

Presentation Outline

- Gas Production & Consumption
- Projected Reserves of Natural Gas in North America
- Energy Costs
- Efficient Energy
- Resiliency
- Environmentally friendly
- Natural Gas Technologies

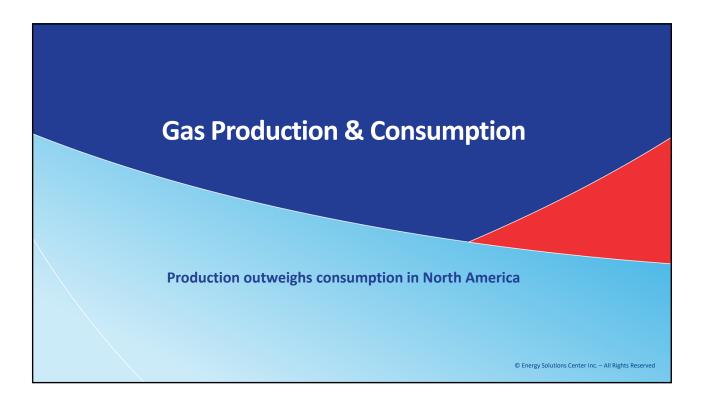


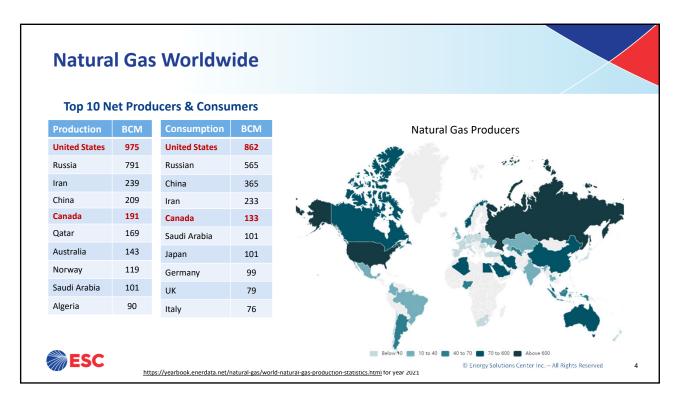


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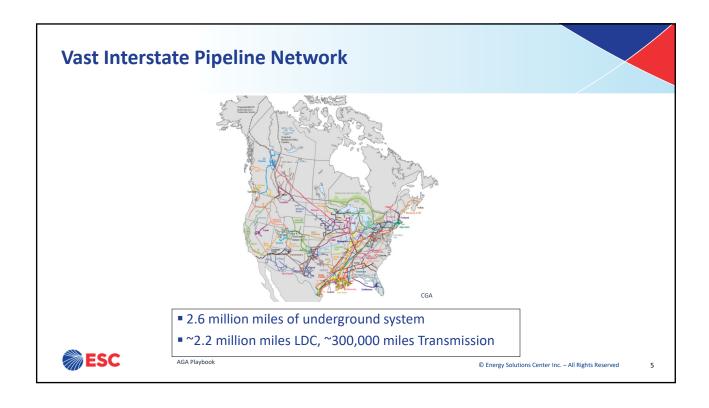
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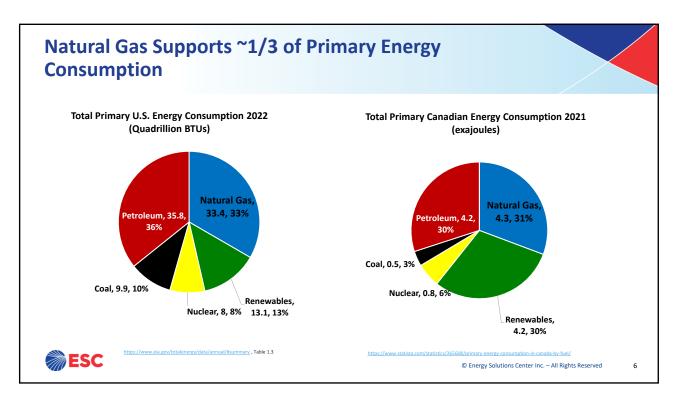




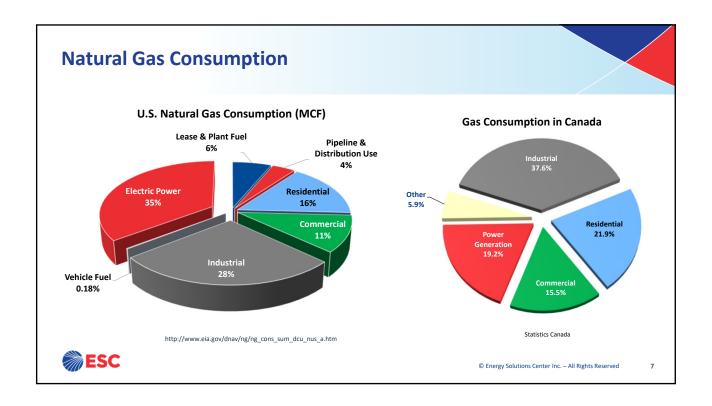


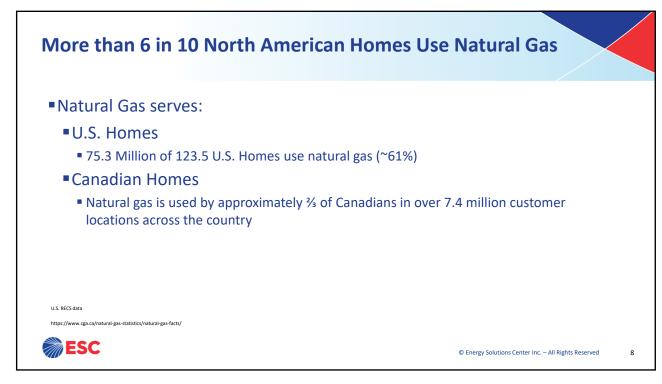




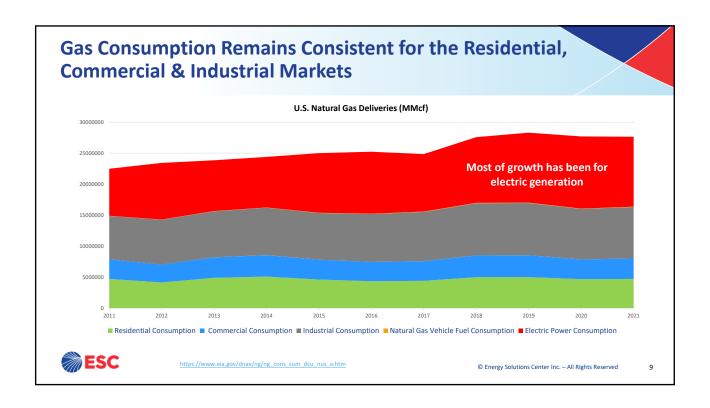






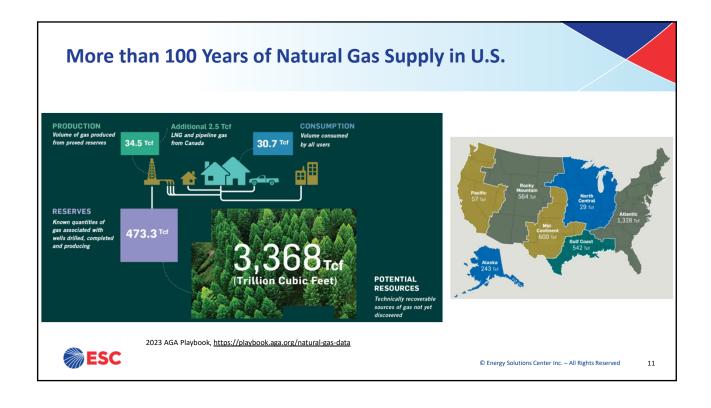


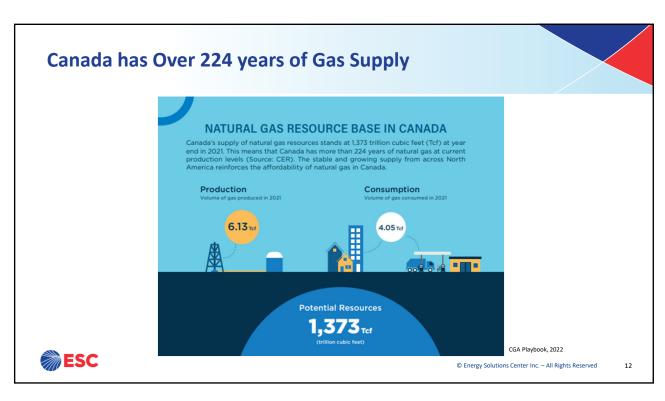




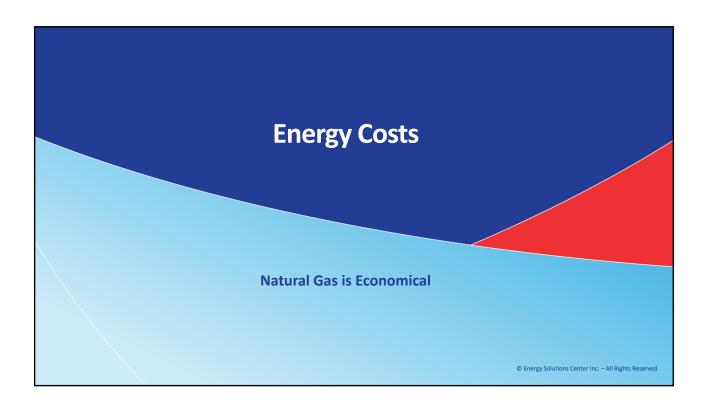


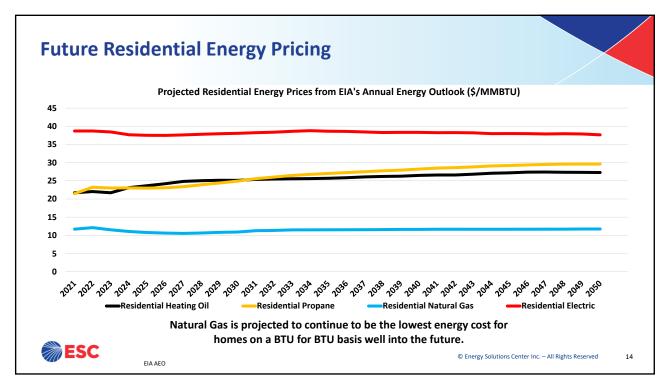




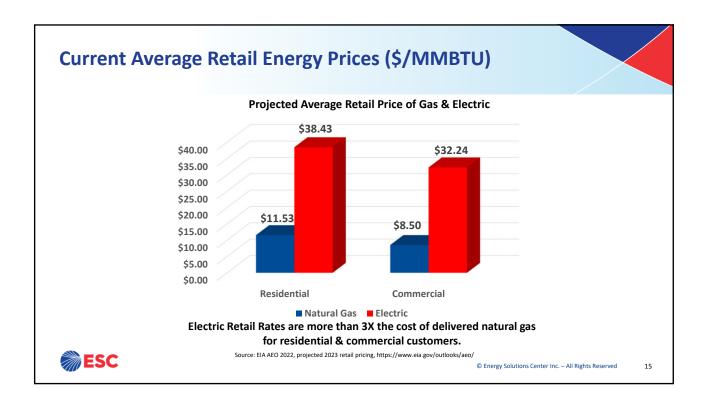


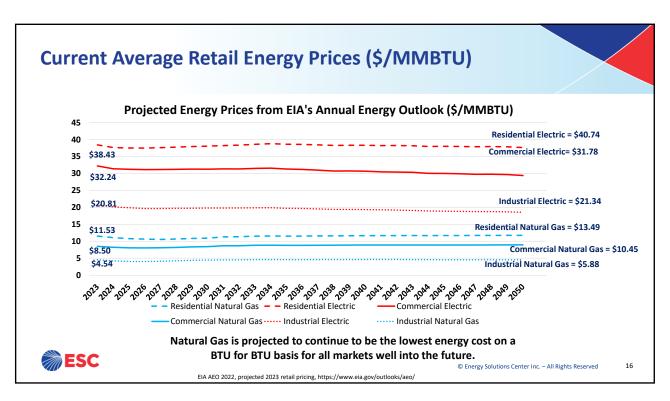




















Energy Efficiency Natural Gas is more efficient on a source basis

Typical Efficiencies

Efficiency Definition

The related energy output or effect as a result of energy input

Heating

- With Natural Gas, Oil or Propane the standard efficiency today is around 80-82%
- Higher efficiency models are also available > 90 %
- Gas Heat Pumps are approx. 140% efficient

Electric Resistance Heating or Gas Infra Red

- There is no energy lost in the form of waste heat and is typically 99% efficient, but this
 efficiency is offset by energy cost
- **Electric Heat pumps** work differently and have efficiencies well over 100%. Electric heat pumps are typically rated in Heating Seasonal Performance Factors (HSPF)

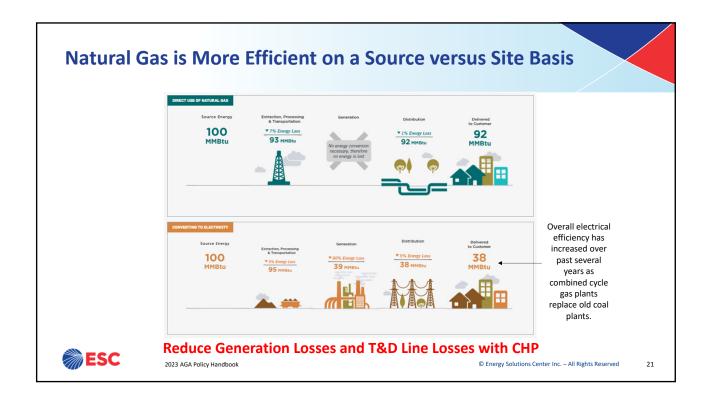


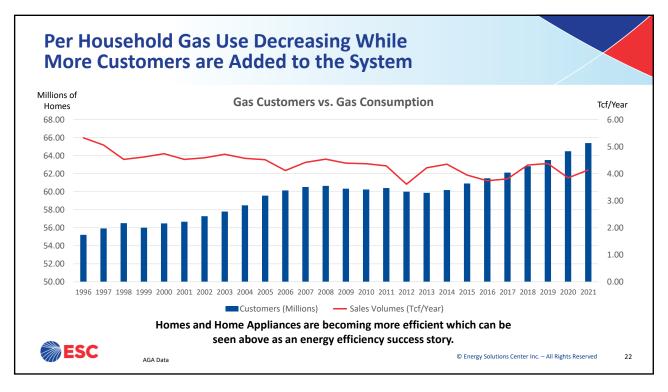
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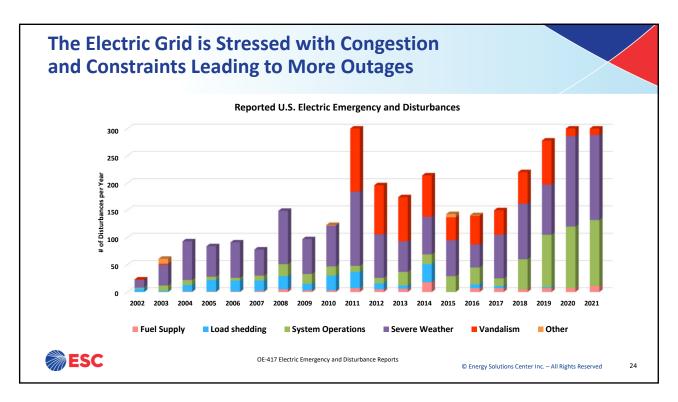












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Why the Decline in Electric Grid Reliability?

9,000 MW

7,000 MW

8,000 MW



Generation:

(Growing)





Transmission & Distribution: (?????)



Load: (Growing)

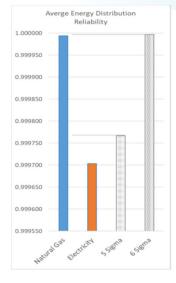
An aged electric transmission and distribution system cannot handle today's demand for power even if we can generate more power than needed by consumers. T&D Congestion and Constraints continue to increase. Natural Gas use reduces demand for electric helping to stabilize the grid.



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Natural Gas is More Reliable



	Natural Gas	Electric
Metric	Distribution	Distribution
Average Reliability/Availability (Planned and Unplanned)	0.9999957	0.999703
Average Reliability/Availability (Unplanned)	0.999991	
Average Outage Rate – Planned and Unplanned (Event Per Customer Per Year)	0.00895	1.017
Estimated Unplanned Outage Rate (Event Per Customer Per Year)	0.00125	

Table 1: Summary Energy Distribution Reliability and Outage Rate Results

Data from GTI Topical Report: Assessment of Natural Gas & Electric Distribution Service Reliability-7/19/18.

Customers that require uninterrupted power want more 9's when it comes power reliability. A rating of 99.9999% reliable is better than just 99% reliable. This study concludes that natural gas is far more reliable than electric.

 $\label{lem:http://www.gastechnology.org/Solutions/Documents/Assessment-of-Natural-Gastelectric-Distribution-Service-Reliability-TopicalReport-Jul2018.pdf$

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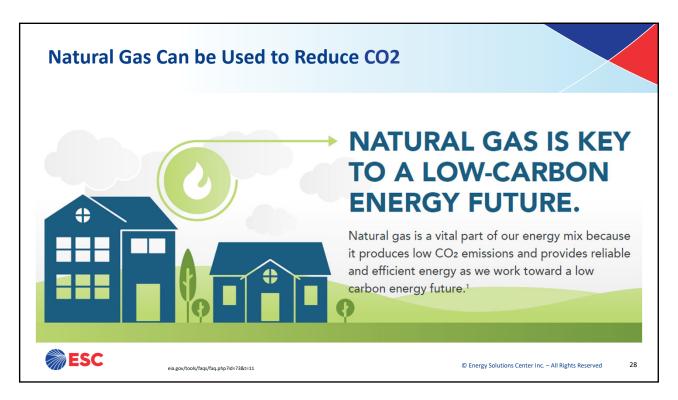
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Environmentally Friendly On a source basis, Natural Gas typically has the lowest carbon footprint compared to other forms of energy



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Natural Gas has Contributed to a Drop CO2 Emissions

(Million Metric Tons)

Sources	Residential	Commercial	Industrial	Transportat ion	Electric Power	Source Total	
Coal -2011	1	5	151	0	1,718	1,874	
Coal - 2017	0	2	109	0	1,207	1,318	
Coal - 2021	0	1	91	0	908	1,001	Down
Natural Gas - 2011	256	171	419	39	411	1,296	
Natural Gas - 2017	243	174	509	40	506	1,472	
Natural Gas - 2021	255	179	530	58	615	1,637	Up
Petroleum - 2011	78	49	345	1,802	25	2,299	
Petroleum - 2017	60	59	342	1,858	19	2,338	
Petroleum - 2021	63	61	340	1743	17	2,224	
Electricity - 2011	827	767	567	4		2,165	
Electricity - 2017	653	639	448	4		1,744	
Electricity - 2021	604	542	403	3		1,552	Down

Natural Gas and Renewables have replaced coal power, helping to reduce CO2 from electric generation. Overall source emissions have dropped by 16% in the last decade.



Source: https://www.eia.gov/tools/faqs/faq.php?id=75&t=11

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GHG Emissions



GREENHOUSE GAS EMISSIONS BY SECTOR

75% of greenhouse gas emissions in the United States comes from the transportation, electricity generation, and industrial sectors, with the rest coming from agricultural operations and commercial and residential buildings. Plus, over half of energy consumption in U.S. households is used for space heating and cooling.³











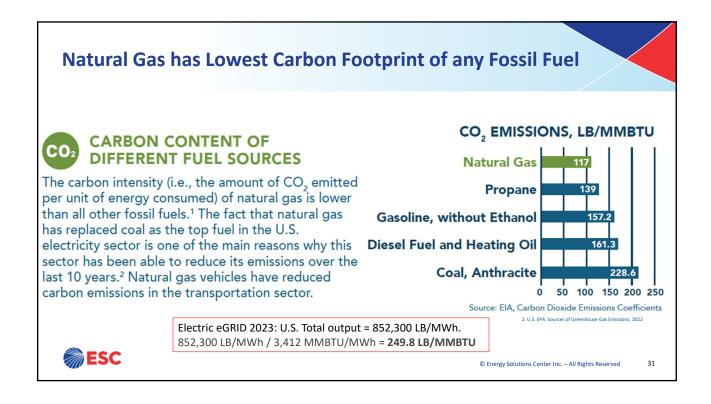
Total U.S. Greenhouse Gas Emissions by Economic Sector in 2020

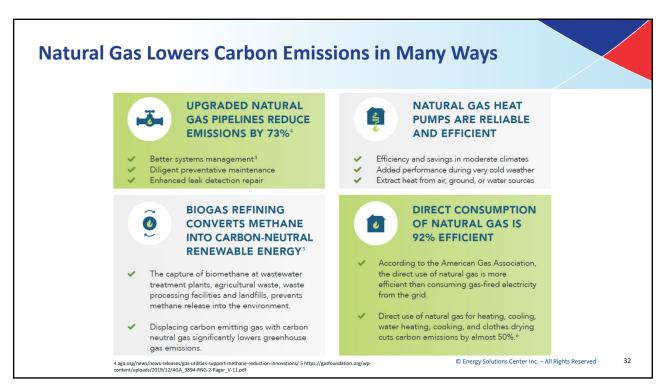


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Renewable Natural Gas & Hydrogen Help Reduce Emissions

RENEWABLE

Natural Gas Reduces Carbon Emissions

The capture of biomethane prevents methane from being released into the environment.

Displacing carbon emitting gas with carbon neutral gas significantly lowers total greenhouse gas emissions.⁷

95% OF HYDROGEN

Is Produced From Natural Gas

In the United States, 95% of hydrogen is produced by natural gas reforming in large central plants.⁸ The hydrogen production process, delivery and storage, and fuel cell electric vehicles reduce total greenhouse emissions by 50% compared to gasoline vehicles.

More and more waste streams are being identified to produce RNG. New methods to extract H2 from Natural Gas are cleaner and produce Blue or Turquoise Hydrogen.



7 gasfoundation.org/wp-content/uploads/2019/12/AGA_3894-RNG-2-Pager_V-11.pdf

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Renewable Natural Gas Could Replace a Significant Portion of Conventional Gas, Reducing the Overall Gas System Carbon Footprint



RNG is derived from various biogenic feedstocks, including wastewater sludge, animal manure, food waste, agricultural residues, forest product residues, municipal waste and energy crops. Three processing systems can produce RNG:



1. Anaerobic digestion uses microbes to break down organic matter and converts the resulting organic acids into methane gas.



2. Thermal gasification is a high-temperature process that completely dries biomass, converting it into gas and char.



3. Power-to-gas technologies use electrolysis to convert renewable electricity into hydrogen or methane for natural gas pipeline injection.

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IMPACT OF RENEWABLE NATURAL GAS

RNG is interchangeable with conventional natural gas and can be used in residential, commercial, industrial and transportation applications. Use of RNG can make meaningful progress toward decarbonization.



American Gas Foundation, Renewable Sources of Natural Gas: Supply and Emissions Reduction Assessment, 20:

16,000 — 7,652 — 12,000 — 7,652 — 10,000 — 3,318 — 10,000 — 4,846 — 10,000

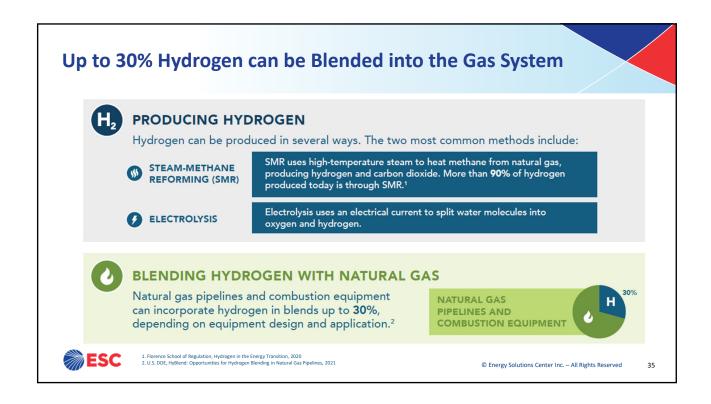
RNG RESOURCE POTENTIAL

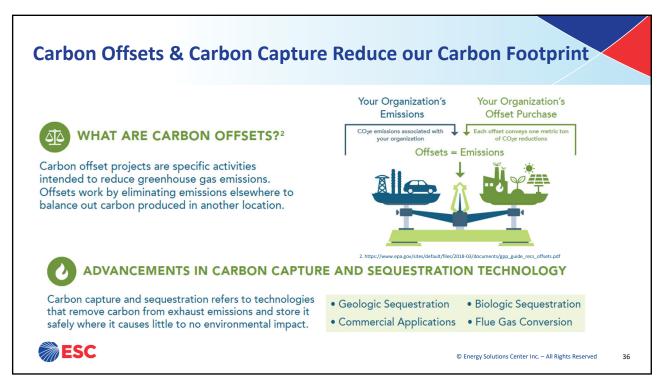
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Benefits of Natural Gas Technologies

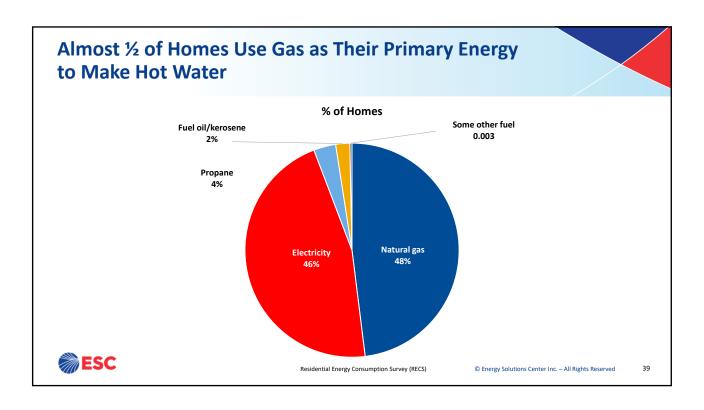
Natural gas appliances are preferred by consumers for their comfort, convenience, lifestyle, environmental and cost savings

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Residential Gas Water Heaters have a Low Life Cycle Cost Electric Gas Tank **Gas Tankless Gas Tankless Life Cycle Cost** (Power Vent) (Standard) (Condensing) Tank Installed Cost – Year 1 \$ 1,200 \$ 1,800 \$ 2,500 \$ 750 Tank Replacement – After Yr 12 \$ 750 \$ 1,200 \$0 \$0 Operating Costs - Year 1 \$ 574 \$ 238 \$ 195 \$ 166 12 Year Life Cycle Cost \$ 8,030 \$ 4,056 \$ 4,140 \$ 4,492 \$ 16,983 24 Year Life Cycle Cost \$ 8,112 \$ 6,480 \$ 6,484 Assumes that electric prices increase at 1% per year and that gas prices hold stable for the foreseeable future. **ESC** 40 © Energy Solutions Center Inc. - All Rights Reserved

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Tank Water Heater Comparison from the Label





- **Gas Benefits:**
- Save Money: \$210/Year to operate on gas versus \$489 for Electric
- Higher First Hour Rating with 68 gallons of hot water compared to 63 gallons with electric.
- Much faster recovery time from cold shower to recharged. From specifications for each water heater, the gas model recovers at a rate of 42 GPH at 90 Deg F versus just 25 GPH for the electric model.

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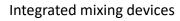
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Lowes.com, AO Smith Signature 300 Series 40-Gallon Gas & Electric Tank Water Heaters

Improvements & Intelligence for Tank Water Heaters Add Convenience and Save Energy



Microprocessor controls Tank maintains consistent temperatures



Allows for storage of hotter water – increasing amount of usable hot water available



Set back controllers Similar to programmable thermostat

Leak detection devices Shuts off water if tank leak is detected



Atmospheric flue dampers Reduces standby losses

Drain water heat recovery

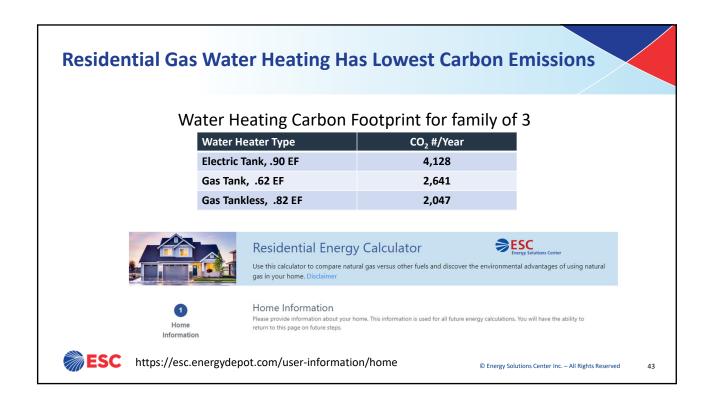


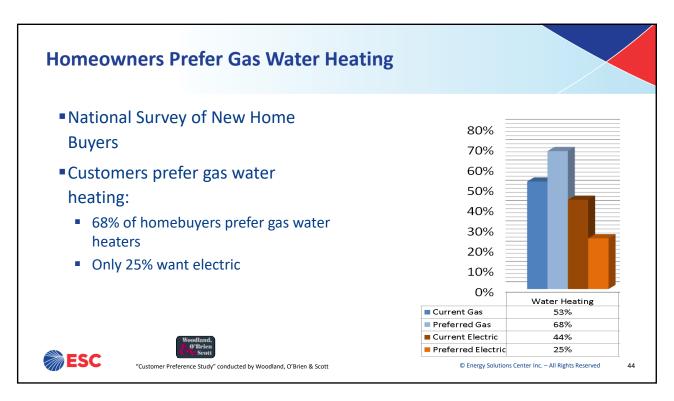
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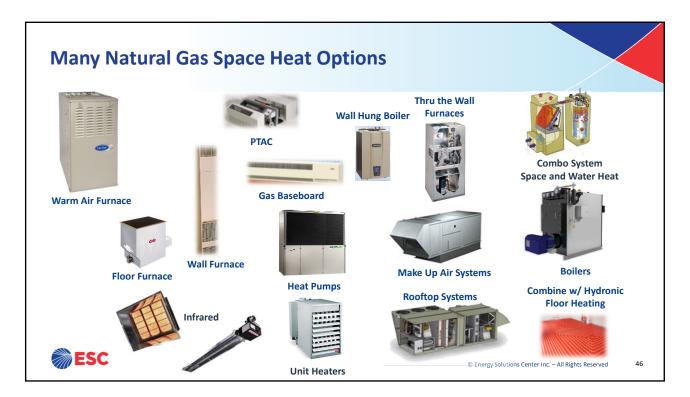
Benefits of Natural Gas Water Heating

- Uses less energy costing about ½ as much to operate versus electric
- Recovery time is much faster
- First hour rating for tank models is higher with gas
- Style and sizes to fit most installations
- Tankless Never run out of hot water
- High efficiency options available
- Long life 20 years or more with tankless



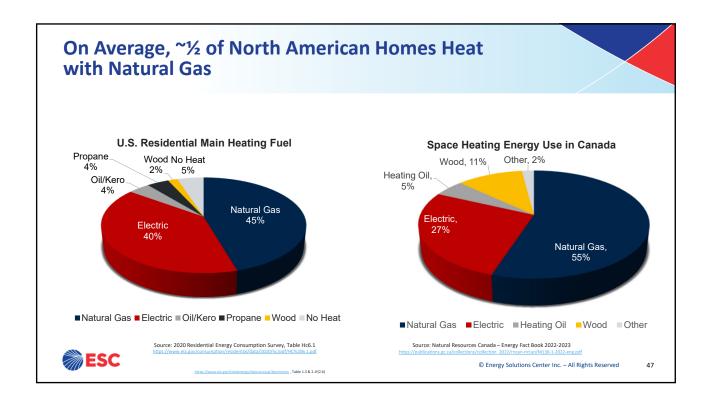
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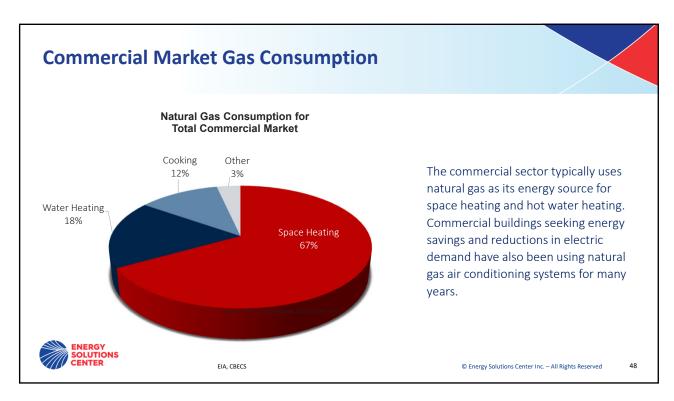
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Save CO² and \$\$\$ with Gas Heat

- Average U.S. 2,000 Sq Ft home
- EIA average retail energy prices of \$9.30/MMBTU and \$.13/KWH

	Natural Gas		Electric			
	80% Furnace	92% Furnace	8.7 HSPF Heat Pump	10 HSPF heat Pump	Electric Strip heat	
#'s of CO ² /Year (All Generation Sources)	7,260	6,313	15,589	14,106	24,672	
#'s of CO²/Year (Fossil Mix)	7,260	6,313	22,075	19,976	34,938	
Energy Cost (\$/Year)	\$577	\$543	\$973	\$816	\$1,781	



https://esc.energydepot.com/user-information/home

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Natural Gas Space Heat Benefits

- Save Money over Electric, Oil, Propane Heat
- Faster Warm Up compared to Electric Heat
- Cleaner Reduced Emissions
- Furnace feels warm and comfortable opposed to cold and drafty
- No Prepayment or waiting for Oil/Propane Deliveries with Gas Heat

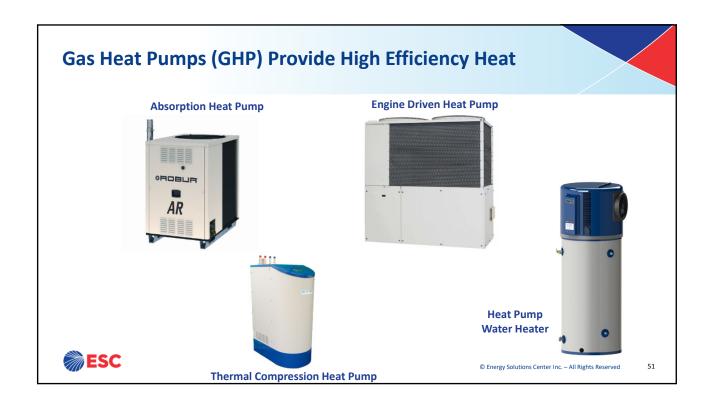


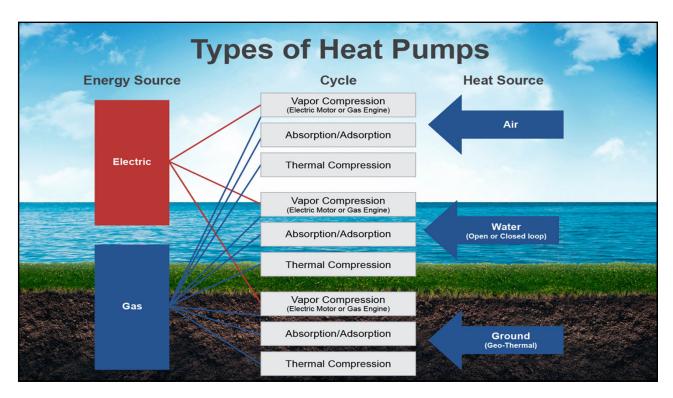
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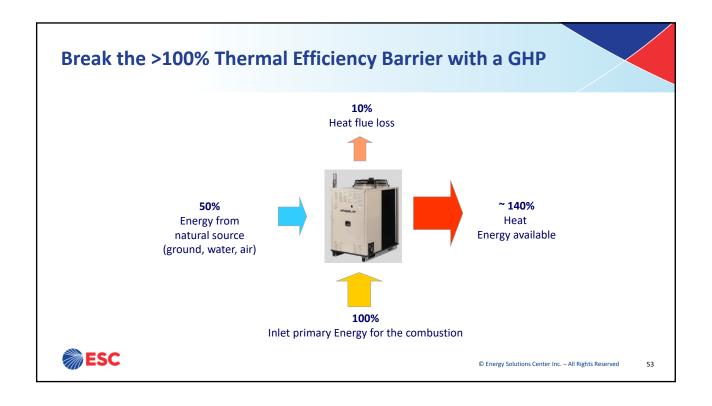


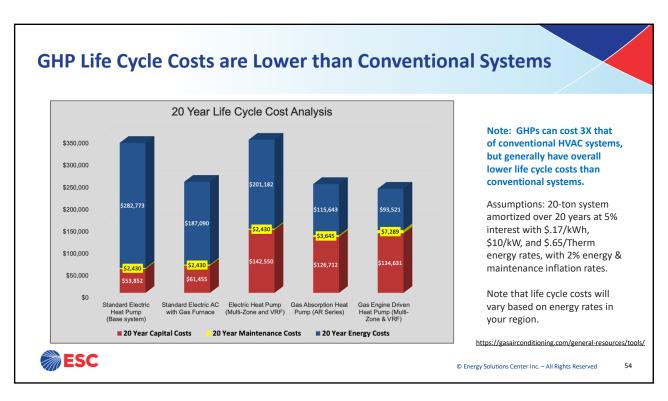




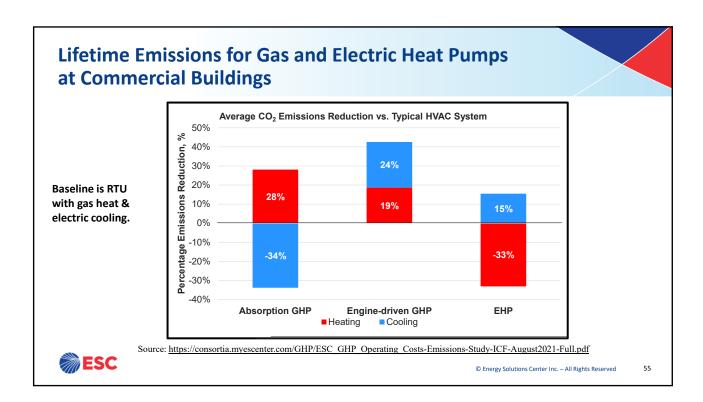
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Gas Heat Pump Benefits

- Save Money
 - ~140% efficient heating
 - Gas cooling
 - Lowest Life Cycle Costs
- Reduced CO2 compared to conventional systems
- ■Work well in cold climates
- Can obtain much higher efficiencies if simultaneous heating and cooling are needed

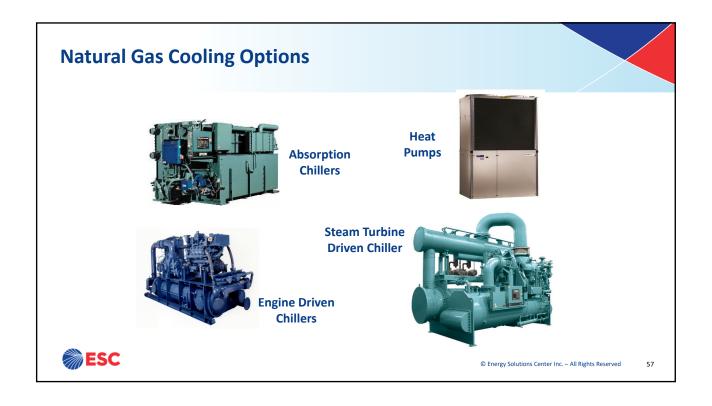


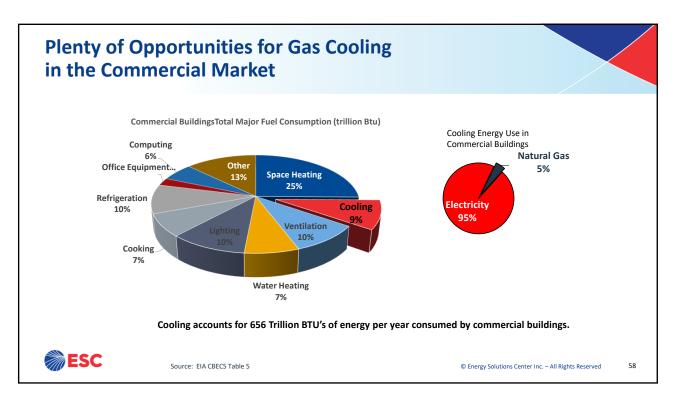
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Natural Gas Cooling Benefits

- Saves Money
- Reduces Electric KW and Demand Charges During Hot Summer Months
- Reduces Emissions
- Lower Cost Life Cycle Cost Analysis
- Can Reduce Back-Up Generator Size
- Can be coupled to CHP systems



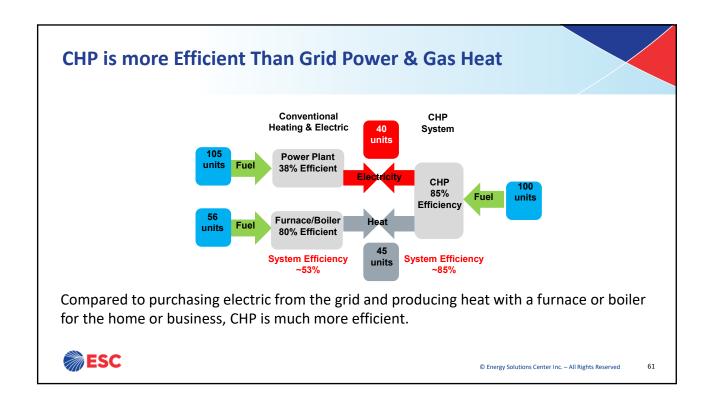
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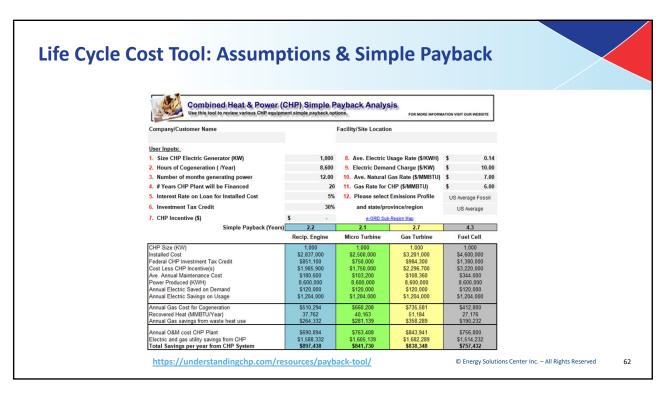
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Power Generation Equipment Options Reciprocating Engines (5 KW - 8 MW) Turbines (1,000 KW - 40 MW) Penery Solutions Center Inc. - All Rights Reserved 62

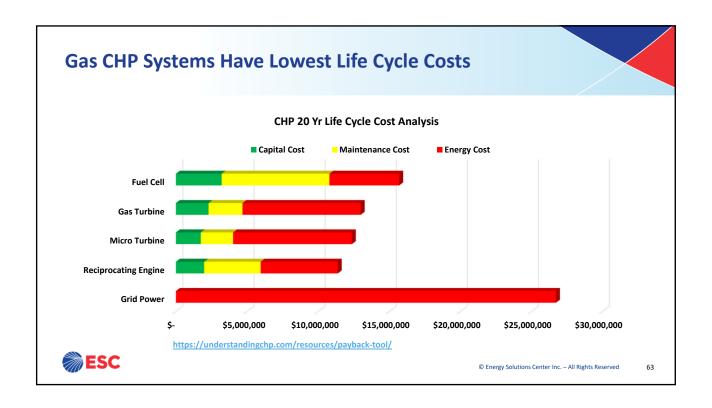
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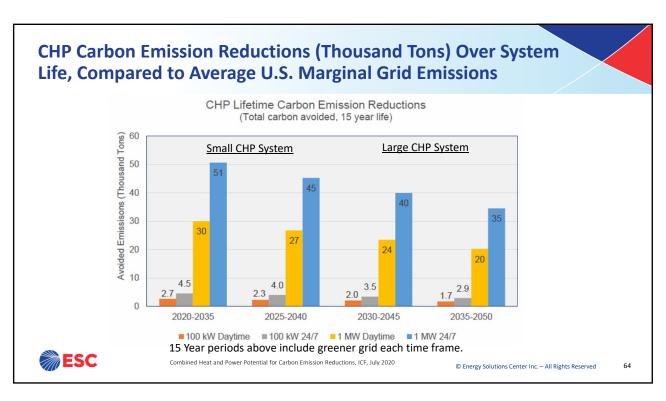




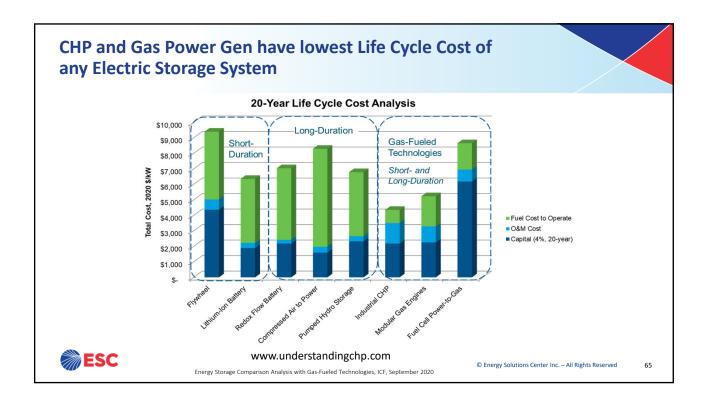












Combined Heat & Power Benefits

- More Efficient Use of Energy
- Reduced Emissions
- Reduced Energy Costs Lowest Life Cycle Costs
- Improved reliability and resiliency
- Not Reliant on Electric Power Grid



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Natural Gas Humidifiers

- Natural Gas Humidification
 - Natural gas humidifiers add moisture to dry air
 - Natural gas burners boil water to steam and deliver humidity via air handler or blower
 - Minimizes steam pressure
 - Eliminates boiler chemicals
 - Can be used in conjunction with existing boiler

Gas Humidifiers are designed to handle scale build up with daily cleaning and purge cycles



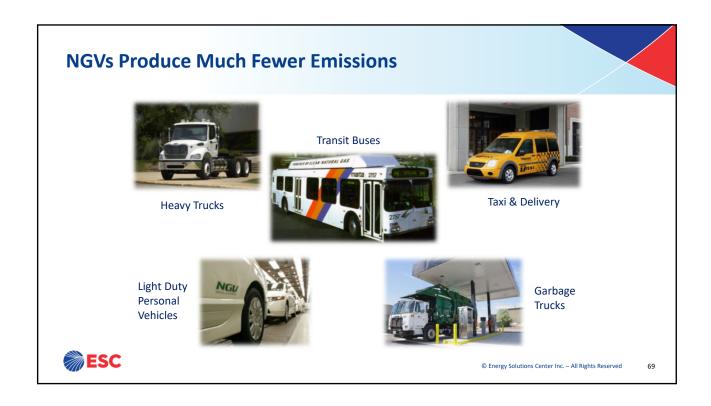


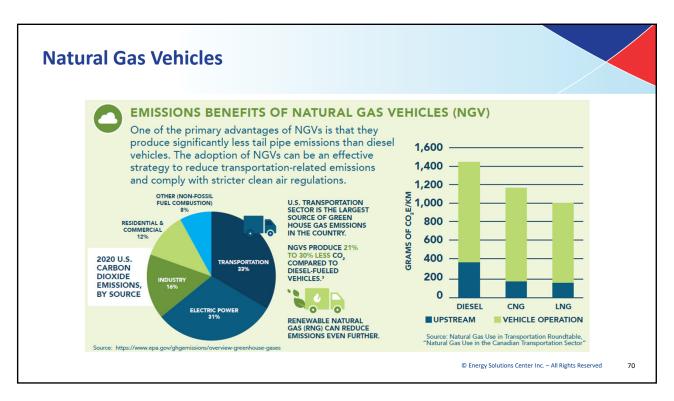
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Summary: Benefits of Gas

- North American production outweighs consumption
- > 100 Years of Reserves in the U.S. and > 200 years in Canada
- Gas is less expensive than alternatives
- On a source basis, natural gas is more efficient than electricity
- Natural Gas is less prone to disruptions of service, and therefore, more resilient
- Gas is environmentally friendly
- Energy efficient natural gas technologies save money and emissions



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